

2012 Illinois Farmland Values and Lease Trends



2012 Illinois Land Values Conference
March 21, 22
Parke Hotel and Conference Center
Bloomington, IL

- Core 1654 Course -- Illinois Real Estate License Law
- Core 1655 Course -- Disclosure and Anti-Trust Issues in Real Estate
- * 7-hour USPAP Update Course
- * *Upcoming Changes in the New Farm Bill*
- *Land Investments from a Global Perspective*
- *Changes in Farm Leases and Cash Rent Arrangements – A Panel Discussion*
- *2012 Illinois Farmland Values and Lease Trends Report*

WITH SPECIAL THANKS TO:



2012 Illinois Land Values Conference

Wednesday, March 21

- 7:00 a.m.** Registration opens
- 8:00 - 5:00 p.m.** **7-Hour National USPAP Update Course**
Course Description: The underlying theme of all sections are USPAP requirements for ethical behavior and competent performance by appraisers. Discussion will focus on specific USPAP revisions and afford you the opportunity to apply this information through case studies and a review of frequently asked questions and responses of various USPAP topics. The material emphasizes the role of the appraiser, the appraiser's impartiality associated with this role, and helps clarify concepts such as scope of work and when USPAP applies. The special responsibilities of the appraiser with regard to impartiality are explored in detail. Fees include all necessary materials, luncheon. Instructor -- Andrews Brorsen, ARA
- The 2012-13 USPAP becomes effective on January 1, 2012, so Illinois appraisers must take the course on or before June 30, 2012.
- 9:00 a.m. - Noon** **CORE A "Illinois Real Estate License Law"** Cor 1654 - 564001718 3 hours / core credit
This is a comprehensive course of study in Illinois license law and issues for real estate licensees. Instructor -- Norm Willoughby
- Noon** Luncheon not included. Register separately
- 1:00 - 4:00 p.m.** **Core B "Disclosure and Anti-Trust Issues in Real Estate"** Cor 1655 - 56401820
3 hours / core credit. This course provides an in-depth study of property disclosures and anti-trust issues for real estate licensees. Instructor -- Norm Willoughby
- Note: Core A and Core B courses are sponsored by the Illinois Association of REALTORS® in conjunction with the Decatur Association of REALTORS® and RLI.
- 4:30 - 6:30 p.m.** Wine/Cheese Reception included with all registrations

Thursday, March 22

- 7:00 a.m.** Registration / Continental Breakfast
- 8:00 a.m.** **"Upcoming changes in the New Farm Bill"** Nick Paulson, assistant professor in agriculture and consumer economics, University of Illinois College of ACES
- 8:50 a.m.** **"Land Investments from a Global Perspective"** Adrian Fay, Midwest AgriBusiness Innovation Network / grower in central Illinois and South America
- 10:00 a.m.** Refreshment Break
- 10:15 a.m.** **"Changes in Farm Leases and Cash Rent Arrangements"** A panel discussion featuring: Timothy Harris, AFM, moderator, Capital Agricultural Property Services; Ed Kiefer, AFM, ARA, Hertz Farm Management; and, Doug Greiner, AFM, Farmers National Company
- 11:15 a.m.** **"2012 Farmland Values and Lease Trends Report"** Don McCabe, AFM, Soy Capital Ag Services, Gary Schnitkey, Ph.D., University of Illinois
A complimentary copy of the *2012 Illinois Farmland Values and Lease Trends Report* is provided to all registrants.
- Noon** Adjournment

Registration

(Register before March 8 to avoid a \$35 late registration fee)

Wednesday, March 21

7-Hour National USPAP Update Course (includes materials, noon luncheon, reception)	[] \$ 210 ASFMRA Members [] \$ 225 Non-Members
Core A and B Courses with lunch	[] \$ 80
Core A Real Estate License Law	[] \$ 40 (Noon luncheon separate)
Core B Disclosure and Anti-Trust Issues	[] \$ 40 (Noon luncheon separate)
Luncheon	[] \$ 25

Thursday, March 22

General Registration	[] \$50 (includes Wednesday evening reception)
----------------------	---

Name _____ ASFMRA Member # _____

Company _____

City _____ State _____

e-mail address _____

(Required for registration confirmation)

Telephone _____

Credit Card # _____ Exp. Date _____



(Sorry. No American Express)

Submit registration form to: **ISPFMRA**
N78W14573 Appleton Ave., #287
Menomonee Falls, WI 53051 or Fax to: **262-253-6903**

IMPORTANT NOTICE: If you have any disabilities that require special accommodations, please identify those special needs:

Parke Hotel and Conference Center

**1413 Leslie Drive
Bloomington, IL**

A block of sleeping rooms has been set aside at the Parke Hotel and Conference Center. Rates for the Land Values Conference is \$89 per night for a king or a double queen. Reservations can be made by calling the hotel directly at **309-662-4300**. The room block is in the name of **Farm Managers and Rural Appraisers**

Reservations must be made by February 26, 2012

Sponsored by

Illinois Society of Professional Farm Managers and Rural Appraisers

Illinois Association of REALTORS®

in conjunction with

Illinois Farm and Land Chapter of the REALTORS® Land Institute

University of Illinois College of ACES

